

BENJAMIN DOREILH

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📍 Chicago

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Competences

Project Management,
Content Writing,
Synthesis / Analysis,
Event Planning,
Communication
Organizational Skills,
Relationship Building

Areas of Expertise

Agriculture and Food
Sciences
Wine Industry,
International
Relations,
Statistics

Soft Skills

Flexibility,
Resilience,
Creativity,
Critical Mind,
Sense of Initiative,
Probleme Solving,
Multitasking

Language Skills

French (Native)
English (Proficient)
Spanish (Notions)

Computer Skills

Microsoft Suite,
Google Suite,
Qgis,
Canva,
Piktochart,
iMovie

Hobbies

Travelling,
Gardening,
Winemaking

Additional Activity

Board Member,
Jardins familiaux de
Castanet-Tolosan
(Community Garden)

EXPERIENCE

Deputy Attaché for Science and Technology to the Midwest

French Embassy in the US, Chicago, IL - Mar. 2020 - Feb. 2022

- Oversaw projects tasked with promoting French universities and companies to recruit potential partners and establishing collaborations in the Midwest
- Provided technology intelligence and draft policy briefs on key research topics and scientific breakthroughs primarily related to agriculture and food sciences
- Participated in the writing of a monthly newsletter (2500+ subscribers)
- Organized events to promote science and foster collaborations between France and the US for a wide range of audiences (students, researchers, non-scientist people...)
(French American Innovation Midwest: 30+ speakers, 250+ attendees in 2020)
- Managed the NETVA program in Chicago to support French deep tech startups in their exploration of the US ecosystem
- Identified and facilitated the scientific diaspora in the Midwest

Project Manager, Development of Biocontrol Product Range

Vitivista SAS, Marmande, France - Jun. 2018 - Dec. 2018

- Implemented solutions to increase sales of biocontrol and biostimulant products for winegrowers and market gardeners to reduce their use of conventional phytosanitary products while conserving their yield and revenue
- Developed a market study on the various biocontrol players and solutions available
- Meeting with the key companies (12) to select the new products worth including
- Conducted qualitative and quantitative surveys on the use and perception of biocontrol solutions in the wine-growing industry and market gardening (700 clients / 25 employees)
- Field monitoring of biocontrol products effectiveness (30 clients)

Project Manager in Viticulture

Chambre d'Agriculture, Narbonne, France - Jun. 2017 - Aug. 2017

- Created and implemented an agri-environmental diagnosis aimed at quantifying and reducing diffuse pollution caused by phytosanitary products in surface and groundwater
- Educated and trained wine-growers in techniques to limit their use of phytosanitary products (65 partners)
- Raised wine-growers awareness about the value of hosting beneficial organisms and how to maximize their presence
- Field monitoring of the Dephy-Ecophyto network of the Narbonnais region
(pest monitoring, counting, treatment recommendations, etc.) (15 grape growers)

Assistant Winemaker

Papapietro Perry Winery, Healdsburg, CA - Jul. 2016 - Oct. 2016

- Contributed to the winemaking process: harvesting, yeasting, fermentation monitoring, analysis of the constituents, blending, bottling (production of 60 hL)
- Managed stocks
- Organized events, sales

EDUCATION

Master of Science in Life Sciences, Agriculture and Food Sciences

École d'Ingénieurs de Purpan - Toulouse, France - Class of 2019

Exchange Semester - University of Illinois at Urbana-Champaign, College of ACES - Fall 2017